Value Realization Triangle for ULA Certification

Description

We use framework called the ULA Value Realization Triangle for Oracle ULA Certification /Renewal engagements with customers. The Value Realization Triangle can be used to make informed decisions about ULA investment. This framework spans the entire gamut of activities needed to accomplish a successful ULA Certification or Renewal:

ULA Certification Framework

ULA Framework

The core of the framework is our
Value Realization Triangle for ULA Certification or Renewal.

The components of the Value Realization Triangle are:

- **Risk Mitigation through License Compliance Management,**
- **Cost Benefit Analysis through Return-on-Investment calculations,**
- **Decision support analysis through Future Cost Calculations**

The details are depicted in the below diagram:

Rythium's ULA Value Realization Triangle for Oracle ULA Certification or Renewal. The triangle has three

Rythium's ULA Value Realization Triangle for ULA Certification or Renewal

License Compliance Vertex in the ULA Value Realization Triangle

The first element of our ULA Value Realization Triangle is compliance risk. This refers to the risk that

an organization may not be able to meet the requirements of the ULA certification process. We assess the risks through our License Compliance Management task.

The parameters assessed are:

- Contractual Terms of the ULA
- Breach of Terms
- Externalities (Merger, Acquisition, Divestiture, etc.)
- Deployment Analysis
- Virtualization & Cloud Usage
- ULA Products Used
- Non-ULA Products deployments
- Remediation Potential

Return on Investment Vertex in the ULA Value Realization Triangle

The second element of the Value Realization Triangle is return on investment (ROI). This refers to the financial benefits that an organization has achieved from the currently running ULA.

The parameters assessed are:

- Cost comparison between past projections & actual usage
- Ongoing Support Costs
- Certification Conditionality's
- Rebalancing Potential

Future Cost Calculations Vertex in the ULA Value Realization Triangle

The third element of the Value Realization Triangle is future costs. The Value Realization Triangle helps organizations to estimate their future costs and this brings in correspondingly higher benefits in terms of risk mitigation and return on investment.

The parameters assessed are:

- Usage Projections
- Changes in Hardware Usage
- Cloud Migration, BYOL & Additional Purchase
- Digital Transformation Programs
- Migration to other platforms
- Support Costs
- Financial Analysis of Renewal v/s Certification

Benefits from using our framework

Our ULA Value Realization Triangle is a useful for ULA certification (or ULA renewal) because it provides a framework for organizations to assess their compliance risk, return on investment (ROI), and future costs. This is important because ULA certification is a complex and rigorous process that

requires organizations to make significant investments in time, money, and resources. It is a simple but effective way to identify and prioritize the areas where the most attention is needed in order to achieve a successful certification or renewal outcome.

> Our ULA Value Realization Triangle ensures that you do not miss out on any component of the process while analyzing the risks and benefits of the Oracle Unlimited License Agreement.

Apart from ULAs, Java is another very complex license management bugbear from Oracle. Go here if you want to learn about our Java License Analyzer and Java License Review services.

You might want to read more about our CEO Sheshagiri Anegondi (Sheshu). He is amongst the foremost Oracle License Experts globally.

Author
adminlicens