

Java will not die...but it will be used much less

Description

I have been working with a little more than a dozen customers on conducting Java license reviews – customers from 10k employees to 200k employees

Some interesting feedback from these reviews:

1. Oracle is still not clear – or does not want to give clarity – about what is ‘free’ and what is ‘not free’.
2. Usage of Java in desktops is much less than presumed by both customer & Oracle.
3. On Servers – Java usage is generally in ‘known’ servers.
4. Oracle has been pushing for deals since 12 -24 months, but most customers have not yet succumbed to making a purchase.
5. The value of the revenue desired by Oracle has shot up with the introduction of the new license metric – the ask has gone up by 2 – 5 times (of the initial ask on older Proc/NUP metrics).
6. There are ways to remediate and rebalance. Customers need to be ready to spend some effort to do this, but the return on the efforts will be very high.
7. Most software vendors / ISVs have begun the process of certifying their applications on non-Oracle Java (either OpenJDK or on builds by third-parties like Azul, Bellsoft, IBM etc)
8. This is short term money for Oracle – but it could be very large amounts of revenue in the next 3-4 years.

(disclosure: I am an independent license consultant)

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You might want to read more about our CEO [Sheshagiri Anegondi \(Sheshu\)](#). He is amongst the foremost Oracle License Experts globally.

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