



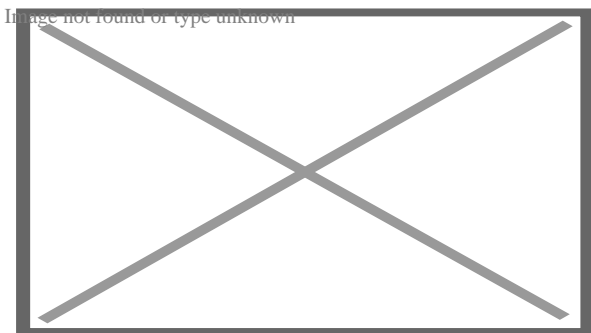
## Oracle ULA FAQ

### Description

Read the Oracle ULA FAQ – this is the The Complete Oracle ULA Guide. There is nothing like this on the internet.

The topics covered are:

- What is an Oracle ULA?
- Introduction to the ULA
- Key Features of Oracle ULA
- Oracle ULA Myths
- Oracle ULA Glossary
- Benefits and Risks of Oracle ULA
- Benefits of the ULA
- Risks in ULA
- Oracle ULA Value Realization



Oracle ULA Certification or Renewal: Rythium's ULA Value Realization Triangle for this process. The triangle has three vertices: Compliance, Return on Investment, and Future Costs. Each vertex contains a list of factors that contribute to that aspect of the value realization triangle.

ULA Certification or Renewal Value Realization Triangle by Rythium

ULA Product Inclusions & Exclusions

What products get included in an Oracle ULA?

Excluded Products

Popular products in a ULA

Contract Structure of the Oracle ULA

List of contract documents

Sections in the Oracle Unlimited License Agreement

ULA Contract ordering document header section

Oracle ULA ordering document product listing section

Pricing Section in the Oracle ULA OD

Oracle ULA Terms section in the ULA Ordering Document

Oracle ULA Price

Components of Oracle ULA Price

ULA Discounts

ULA Price Models

Price Negotiations for Oracle ULA

ULA Certification & Renewal (ULA End of term phases)

What is Oracle ULA Certification or ULA Exit?

What is Oracle ULA Renewal

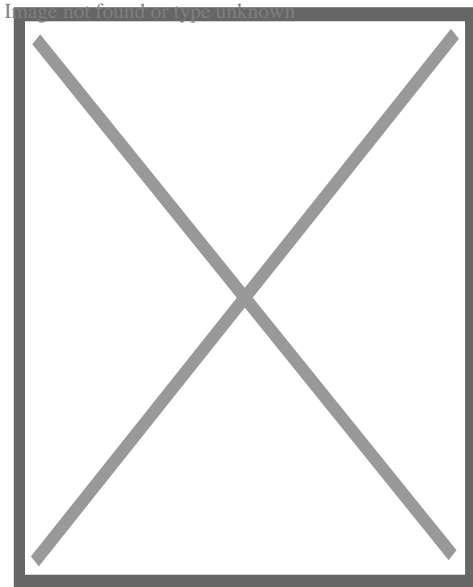
Risks and challenges in ULA certification

Support price after certification

License Compliance after ULA Certification

12 Step Oracle ULA Certification Process

12 Step Oracle ULA Certification / Renewal Process



12 Step ULA Certification or Renewal Process

ULA End of Term Phases

ULA Certification or Renewal Process Diagram

Define ULA End of term phases

Define Oracle engagement rules

ULA Contract Analysis

Oracle Future Requirements

Need for Expert Assistance

Unraveling Everchanging Oracle license policies

Discovery Accuracy  
Experience with multiple customers  
Preparing for audits with confidence  
Negotiating contracts with expertise and insight  
Oracle Experience of Rythium  
Our Principal Consultant  
The Oracle ULA FAQ is available [here](#)

You might want to read more about our CEO Sheshagiri Anegondi (Sheshu). He is amongst the foremost Oracle License Experts globally.

Read this if you want to know the 12 steps for ULA Certification. [Read here](#)

**Author**

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